

GAZETTE

2020 Office Hours:

| | 4/25- 5/11 | 5/12-9/5 | 9/6-10/13 |
|--------------------|------------|---------------|------------|
| • Monday | 9am to 5pm | 9am to 5pm | 9am to 5pm |
| • Tuesday | 9am to 5pm | 9am to 5pm | 9am to 5pm |
| • Wednesday | CLOSED | 9am to 4:30pm | CLOSED |
| • Thursday | 9am to 5pm | 9am to 5pm | 9am to 5pm |
| • Friday | 9am to 5pm | 9am to 7pm | 9am to 5pm |
| • Saturday | 9am to 5pm | 9am to 6pm | 9am to 5pm |
| • Sunday | 9am to 5pm | 9am to 5pm | 9am to 5pm |

We are still Momot Trailer Sales

For over 10 years we have had the **Momot Trailer Sales** logo and the **RV Store** sign on the front of our building. To be less confusing for our guest we have consolidated both into one name and one logo. We still have the same familiar faces, same ownership, management, and team with the same great sales and service.



Activities

The 2019 Activity Calendar provided everyone with a summer filled with fun and laughter for kids of ALL ages! Just think of the memories made last year! The Volunteer Activity Committee contributes countless hours both on AND off season planning a summer filled with fun for all. This year will be no different. We should all take the time to thank our Volunteer Activity Committee for doing everything they do for our Blue Haven Families. They really help make Blue Haven a special place for your summer home.

A big thank you goes out to our 2020 Volunteer

Activity Committee:

Bob Craig
Francine Cantwell
Cheryl Moores
Cindy Smith
Ray Doran
John Gagnon
Ron Garrow
Jim Gingera
Danny Murphy
Ken Murphy
Anthony Biasini
Charles Williams
Sabrina Perrault



WELCOME BACK: We are sure that all of our returning **Blue Haven** families, along with the new families that have chosen Blue Haven, are all very eager to start the season. Please join us in welcoming:

- Rachell Barcomb & Cory Nolette - Birchwood 12
- Michael & Amy Dailey - 81 Riverside
- Corey & Mariellen Boyd - Hillside 3
- Nathen & Kim Belair - Birchwood 8
- David Gandy & Adrienne Pandolifini - Pinewood 1
- Kevin & Jacqueline Riley - Cedar 14
- Brandon Goddeau - Cedar 11
- Karl & Rebecca Newell - Spring 34
- Steve & Lynn Maskell - Maple 16
- Taylor & Josh Wright - Pinewood 14
- Michael & Jessica Frenyea - Hemlock 3
- Mike & Christina King - Spring 4
- Dan Dessereault - Spring 39
- Brian Lecuyer - Spring 18
- Kevin & Mary Bauter - Maple 15
- Robert Desmarteaux - Michelle 11
- Leonard & Gayle Holdaway - Michelle 5
- Michael & Jessica Frenyea - Hemlock 3
- Lillian & Margaret Joyce - Riverside 26
- Mark & Kristen Bailey - Pinewood 7
- Stephano Stivaletta & Melissa Dempsey - Pinewood 11
- Amos & Sandra Agoney - Lakeside 4

The Season Begins SOON!:

We are excited for the 2020 camping season to begin. Our schedule to get the campground open is as follows:

- Handle any health and safety issues; Address the non-critical issues with facilities then individual sites once health and safety is covered; Address any improvements that will benefit your stay. Please see Dave with any issues or concerns.

Notes of Interest:

- **Policy Handbook Updates** - We have been working on streamlining and clarifying our Policy Book and the new versions will be available soon. If you would like a copy e-mailed to you, please call or text us at 518-563-1983.
- **Site Improvements** - Please see Dave with any plans of improving your site. Things to remember before you dig, cut, purchase or build; you need it approved by Dave. This will save any uncomfortable situation between either of us. If you are planning on hiring an outside contractor, see Dave for approval. You can stop by the office to pick up a guideline book which has a lot of information and will answer any questions you may have. If you would like a copy e-mailed to you, please call or text us at 518-563-1983.
- **Accounts** - We have made great strides to keep your accounts current and relevant. Along with these changes, comes a cleaner way to view any balance you may have. See Tim in the office if you have any questions.
- **Off Season Updates** - We will continue to use Facebook as well as our website to keep everyone updated with information about both Momot Trailer Sales and Blue Haven Campground. You can always find helpful tips, recipes, the activity calendar, and inventory using these pages.

Ways to Help You Save Money!

We understand that your money is hard earned and who wouldn't want it to stretch it a bit further.

- **Referral Credits:** Remember, we offer a referral credit if you introduce a new family to Blue Haven and they rent a site. You would be eligible for a \$150 Site Credit. Details and eligibility requirements are in the Policy Handbook.
- **Price Club** - discounted rates apply to Site Rent, parts, and Service rates. Price Club is a program

to thank customers that patronize our RV Dealership with the purchase of a camper from our dealership. Note: Price Club discounts are good for as long as you own that trailer. A change in the trailer or tenant will call for a new contract.

- **Fixed Income Lock-In Agreement** - This program is intended to serve people who are truly on a fixed income. See our Policy book for more details, but in order to qualify for our "lock in" program, you must provide official documentation, and fall within the terms of ALL of the following:
 - Site contract must be in your name.
 - You must be permanently disabled on a fixed income and/or officially retired on a fixed income.
 - You must be 60 years of age or older.
 - You can not be employed or have other income which includes anyone in the household that is employed.
 - Account must be in good standing.
- **Have Site Modifications Approved in Advance** - This could save a lot of extra expense and frustration if some of our infrastructure is damaged or if you are in violation of our policies.
- **Properly Maintain Your Camper** - We have all seen what can happen if you get a leak in your camper. Proper maintenance done in the Spring and the Fall can prevent costly repairs and depreciate your camper prematurely
- **Conserve Electricity**
 - Run your Air Conditioner sparingly by using roof vents and fans.
 - If you must use your A/C, keep the camper closed up with curtains drawn and do avoid going in & out several times.
 - Make sure to turn off any lights when they are not in use, or only run patio lights on a timer so they do not run all night.
 - Run your water heater and refrigerator on propane when you can.
- **Avoid Late Fees** and penalties by paying invoices as they become due, as these can really add up.
- **Timing your Payments** This might not save actual money but can save on stress of larger payment. Space your payments out. There is no penalty for paying early. Get a Christmas Bonus, pay some on your site!

Other Services We Offer:

- **Camper Sales:** Looking for a bigger camper? Maybe one with extra sleeping accommodations? We will have some units on display at the campground to look at as well as over 150 campers in stock at the Plattsburgh RV Store Indoor Showroom located at 60 Trade Road. Appointments are preferred, but walk-ins are ALWAYS welcome! Call or text us at 518-563-1983 today to get in touch with one of our Camping Specialists!
- **Parts and Accessories:** We carry most of the "must have" items for camping in our Camp Store, but we also have access to several distributors that can get us just about anything related to camping and specialize in getting it to us quickly. Call or text us at 518-563-1983 today to get in touch with one of our Parts Specialists! Here is just a small sample of what is available
 - Repair parts Convenience Items
 - Awnings Furniture
 - Kitchen Gadgets Storage solutions
- **Camper Service:** Early spring is the best time to schedule your preventative maintenance or camper repairs. Our technicians are dedicated to making sure everyone's camper stays in top notch condition for years to come! They know the ins and outs of units, how to communicate with one another, and making sure our guests are a top priority! We can help you keep your RV in pristine condition! If you have any questions or concerns about your camper, feel free to call or text us at (518) 563-1983. We'll be happy to help you over the phone or assist you in making an appointment. Come talk to us about how to best maintain your investment and learn more about our available services! Some of the services include (but not limited to):
 - Propane System Leak & Pressure Tests
 - RV Appliance Inspection
 - Spring Slide Out Inspection
 - Slide out Basic Roof Inspection
 - Detailed Roof Inspection
- **Newsletter:** If you are interested in having this newsletter e-mailed to you, please e-mail your information to John Momot at jm@momot.com or if you prefer, you can sign up on our website at www.plattsburghrvstore.com. You can stay in touch with us and will be consistently updated through both our website and Facebook pages.

Package Policy: We are able to receive packages on your behalf at the Campground. Please refer to the Revised Policy Book for more details.

Site Payment Information:

Please remember that site deposits & payments must be up to date before the start of the camping season.

- CAN Cash rate is 0.70 CAN Check rate is 0.72
- **Exchange Rate:** One CN\$ is worth \$0.70 in US.
- **This plan will be updated monthly.**
- For example: If the US amount is \$266.75 divide this by \$0.70 = amount due in CN\$ \$381.07
- **THIS RATE IS NOT VALID ON CAMPER SALES**

Payment Terms:

- **EZ PAY PROGRAM:** We have extended the sign-up period for the EZ PAY program, so that those who did not sign up in the fall may do so.
 - EZ PAY FINAL PAYMENT SCHEDULE:
 - 2nd payment: **Monday, March 15, 2020**
 - 3rd payment: **Wednesday, April 15, 2020**
 - 4th payment: **Saturday, May 15, 2020**
 - See the Policy Handbook for details
- **Late Fees:** a \$50 late fee will be applied to ANY contract that has NOT paid for their site in full by June 1st. Also, if this payment is late for TWO (2) consecutive seasons, your site rent will increase \$75. This applies to anyone who makes special arrangements to be paid AFTER June 1st. Regular missed payment fees and interest still apply.

Types of Payments

- **Checks (preferred)**
 - Post dated checks CANNOT be accepted.
 - Payments will be recorded and given a receipt the day the check is received.
 - A charge will be added for returned checks in addition to any late fees that may apply.
 - Checks in CAN currency will be subject to a different exchange rate.
 - Checks should be payable to:
Plattsburgh RV Store
- **Credit card payments**
 - We accept most major credit cards: Master Card, Visa, American Express, and Discover.
 - Card will be processed in US currency. Foreign credit card companies will use their own exchange rate for the conversion.
- **Cash:**
 - You will receive posted exchange (US\$) for every Canadian dollar. Simply divide the US amount by the posted exchange.

BLUE HAVEN PRIDE We are proud to be part of such a special place. Our setting is hard to match with all of the natural beauty. There are so many great families that help keep Blue Haven special. We ask that you all please follow the guidelines that we have in place so Blue Haven can stay in a category of it's own. We ask that you keep everything natural, **See Site Appearance in the guideline book.** Also while mowing your lawns we ask that you also keep it trimmed. We would appreciate everyone's cooperation. Please see Dave in the office with any questions.

PLATTSBURGH
CREATIVE SIGNS
YOUR FIRST IMPRESSION IS OUR PROFESSION!

Plattsburgh Creative Signs is a new and locally owned, full service sign company located in Plattsburgh, NY, nestled in the foothills of the Adirondack mountains. We are not your average, run of the mill sign shop. In fact, we take great pride in being the best at specializing in the customer experience. Visit the possibilities at:
plattsburghcustomsigns.com

BLUE HAVEN IS Truly A Special PLACE

I am proud to say that I am entering my 23rd year of ownership and the 38th year of operations at Blue Haven. I am truly honored to be part of such a special place and very grateful to all that have chosen Blue Haven as your summer getaway. There are many components that make this such an extraordinary place. It starts off with its natural beauty, a dedicated team that runs the everyday operations, and the dedication of the Volunteer Activity Committee that work very hard throughout the year to make your stay memorable. I feel we have the friendliest camping families around. We will continue working on keeping the campground full. This will help stabilize site rents and will allow us to continue making upgrades in order to make Blue Haven a better campground. I am truly looking forward to the upcoming season and hope to see all of you in May.

John Momot



Blue Haven Campground
240 Tom Miller Road
Plattsburgh, NY 12901